



# MOITTRY INFINITY SDN. BHD.

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COMPANY PROFILE

### **COMPANY OVERVIEW**

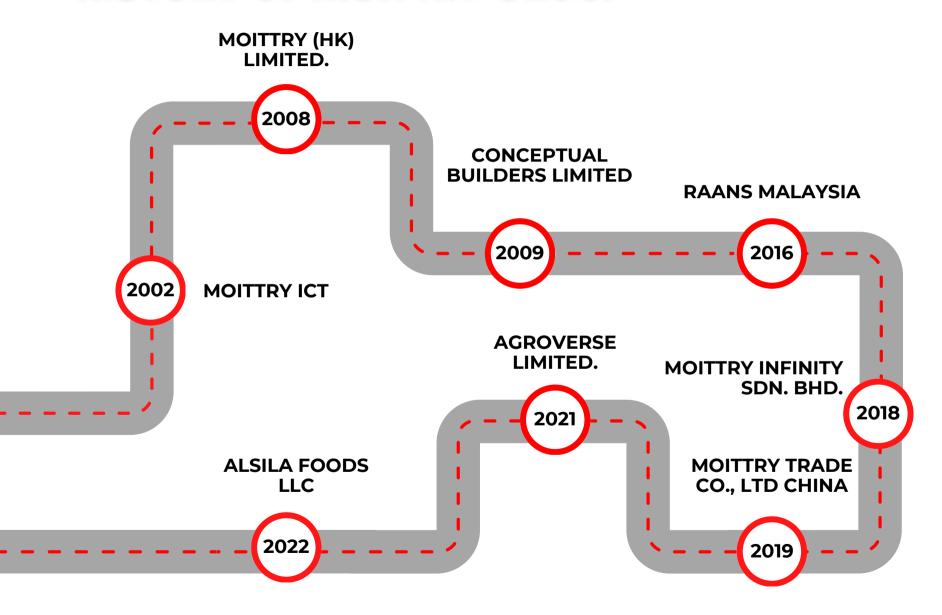
We are MOITTRY INFINITY SDN. BHD., a sister concern of MOITTRY GROUP, and one of the fastest-growing Manufacturing, Marketing, and Distribution companies in Malaysia. We started our journey in Malaysia as a marketing & distribution company in 2016. We own four brands MOITTRY, RICHINA, FULL DOSE, and LAMHA. We are currently Marketing over 100 food & beverage items under these brands. We started our Manufacturing & Repackaging facility in Malaysia in 2021.

We are the main distributor of SQUARE GROUP, MERIDIAN FOODS, PT MONDE MAHKOTA, AKIJ BAKER, ASIAN THAI FOODS PVT. LTD., GEAR ENERGY DRINK, FOOD STAR COMPANY LIMITED and POPULAR JUICE INDUSTRIES in Malaysia.

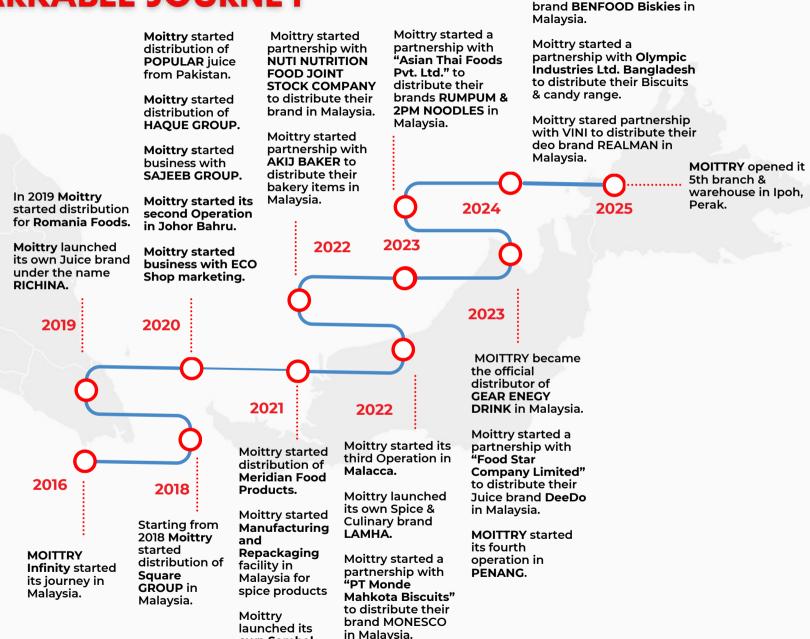


Currently, we cover all states of West Malaysia including over 14000 outlets through our General Trade Department. We have also partnered with many leading Supermarkets, Mini Markets, and Hypermarkets in Malaysia and covering more than 1500 outlets through our Modern Trade Department. Furthermore, we are exporting our products to different parts of the globe maintaining high moral standards in our daily operations to provide highly efficient and quality services to our respected partners.

## **HISTORY OF MOITTRY GROUP**



## **REMARKABLE JOURNEY**



own Sambal Atok brand in Q4 2021. Moittry started a partnership with "PT Benfood Dinamika

Sentosa" to distribute their

### **OUR MISSION**

With united efforts we will create a future of infinite possibilities.





## **OUR VISION**

We aspire to be the most trusted one stop service provider for manufacturing, sales, marketing and distribution in Malaysia.

## **OUR GOAL**

Establish ourselves as a world class manufacturing and marketing company for fast moving consumer goods.



### **OUR VALUES**

We believe that our core values are the key to our business success; which are



Development of people,



Quality of our service,



Efficient use of technology &



Commitment towards the stake holders.

We are instilling our core values in every team member for seamless integration into their lives, work, and interactions.

## **OUR HEAD OFFICE**



### **HEAD OFFICE/ FACTORY (CENTRAL REGION)**

HQ/ Main Warehouse: Lot 37112-A, Jalan Industri 4, Kampung Baru Sungai Buloh, Sungai Buloh, 47000, Selangor.

Warehouse 2: LOT 2770-C, Jalan Industri 12, Kg. Baru Sg. Buloh, 47000, Selangor, Malaysia.

## **OUR BRANCH OFFICES**



#### **BRANCH OFFICE (JOHOR BAHRU)**

No. 11, Jalan Kempas Lama 2/7, Kempas Lama, 81200 Johor Bahru, Johor.



### **BRANCH OFFICE (PENANG)**

No. 1, Lengkok IKS Simpang Empat 1, Taman IKS Simpang Empat, 14100 Simpang Ampat, Pulau Pinang.



#### **BRANCH OFFICE (MALACCA)**

No. 43, Jalan Eco 1, ZonIndustriAyer Keroh Baru, Hang TuahJaya, 75450 Ayer Keroh, Malacca.



#### **BRANCH OFFICE (PERAK)**

1, Persiaran Industri Rapat 2, Kawasan Perindustrian Ringan Sri Rapat, 31350 Ipoh, Perak.

# **OUR SERVICES**

Currently, we are providing the following services to our respected partners.











## **MANUFACTURING**





- We are working in state of the art manufacturing facility in Malaysia for all our brands.
- Now, we are providing repackaging facilities for different products.
- We are in a preparation to establish a company to export products from Malaysia to all over the globe.



## **SALES**





- Our sales team is fully trained and are regularly updated about our company products via team meetings.
- We currently employ 1 Regional Sales Manager, 12 Zonal Sales Managers, 100 plus Sales Representatives in our sales team to provide Sales service in all states of west Malaysia.
- We are using sales automation for our sales team and the team is only responsible for collection of orders daily and service of the outlets.
- The sales representatives are using motorcycles for their market visits, our current service model is to visit all outlets once in every week.

# **DISTRIBUTION**



- We have a dedicated distribution team to deliver our products all states of west Malaysia.
- Our distribution team is efficiently delivering goods and doing the money collection.
- We currently have 35 delivery lorries to fulfill our deliveries.
- Our delivery service is also fully automated and delivery routes are also optimized by route mapping.

### **WAREHOUSING**



Main Warehouse, Kg. Baru Sg. Buloh (Selangor)

- We have enough room in our warehouse to rent out warehouse space to other smaller distributors.
- Currently, we own five warehouses, two in KI-Selangor & another three in Johor Bahru, Malacca & Penang region.
- We keep our barrels full without compromising quality for FIFO to maintain stock as fresh as possible.
- Our warehouses are maintained in line with the standard quality that set by food safety authority.
- Our sales team collects the orders, which are sent to our warehouse team for processing and fulfillment.

# **WAREHOUSING**



Warehouse 2 in Kg. Baru Sg. Buloh , SEK. U4 (Selangor)



Warehouse in Johor Bahru



**Warehouse in Penang** 



Warehouse in Malacca

### **MARKETING**



- We have an experienced marketing team consisting of 10 members who are responsible for promoting our business and mission of Moittry.
- Our Marketing Team is also managing and marketing our e-commerce stores in different Marketplace platforms including Lazada, Shopee, GrabMart, and so on.
- Our marketing team is mainly working on managing our brands, campaign management, producing marketing and promotional materials, monitoring and managing social media, producing internal communications, conducting customer and market research, and overseeing outside vendors and agencies.

## **COVERAGE**



- Currently, we provide services all states of West Malaysia and cover over 14,000 outlets through our distribution network.
- All shops have direct route for sales and distribution from us.
- We are in the process to start our operation in the rest of the parts of Malaysia.

## **OUR BRANDS**











### **PARTNER BRANDS**

































# **PRODUCT CATEGORIES**







**BEVERAGES** 



**SPICES** 









**COMMODITIES** 

## **JUICE & BEVERAGES**













# **JUICE & BEVERAGES**









**TAMARIND & SOYA DRINK** 



**100% JUICE** 

# **BISCUIT & COOKIES**



**DRY CAKE** 



**TOASTS/ RUSKS** 



**COOKIES** 



**CRACKERS** 



SANDWICH BISCUITS



**BISCUITS** 

## **CHIPS & SNACKS**



POTATO CRACKERS



CHANACHUR/ NAMKEEN



**JHAL MURI** 



**WAFERS** 



ASSORTED COOKIES



FRIED DAL & CHICKPEAS

# SPICES



**READY MIX** 



**SPICE MIX** 



**BIRIYANI** 



**SPICE JAR** 



**SPICE BOX** 



**WHOLE SPICES** 

# COMMODITIES



**RICE** 

**VERMECELLI** 

Jachcha Semai



**MUSTARD OIL** 



**NOODLES** 



**PICKLES** 



**CHAKKI ATTA** 

# **COMMODITIES**



FLATTENED RICE



**PUFFED RICE** 



**COOKING OIL** 



**TABLE SALT** 



FLAVOUR & TASTE ENHANCER



GRAM FLOUR/ BESAN

### **MODERN TRADE**



- We have a dedicated modern trade team consist of 13 members including 3 Managers and 10 Merchandisers.
- We have already partnered with 25 Plus leading Super Shops, Hyper Markets & Mini Markets in Malaysia.
- The operation of our Modern Trade is expanding and we are selling our products more than 1000 outlets through our Modern Trade.
- We are in the process of being partnered with 3 more Super Shops including Jaya Grocer, TMG Mart, and Mydin Hypermarket.

### **RETAIL PARTNERS**



### **HYPERMARKET**

















## **RETAIL PARTNERS**



### **SUPERMART**















## **RETAIL PARTNERS**



### RM 2 SHOP & MINI MARTS

emart24

















### **MERCHANDISING**







**BEFORE** 

**AFTER** 







DPPE

PRODUCT DISPLAY IN DIFFERENT SHOPS





RICHINA & POPULAR
Juice Sampling in ST
ROSYAM MART





SAMBAL ATOK sampling in CHECKERS
HYPERMARKET





POPULAR Juice Sampling in Different Outlets of NSK Trade City





POPULAR Juice Sampling in LULU HYPERMARKETS









MOITTRY- MR. DOLLAR
CONSUMER PROMOTION
CAMPAIGN FOR MODERN
TRADE









Lightbox Branding in LULU HYPERMARKETS







Lightbox Signboard Branding in ST ROSYAM

MART OUTLETS









MOITTRY booth in "MR.
D.I.Y EVENT SPACE
PROGRAMME"











Different Promotional
Offers in KK SUPER
MART, E MART 24,
STAR GROCER, ST
ROSYAM & 123
EXPRESS Outlets.







MOITTRY 6TH ANNIVERSARY MEGA OFFER CAMPAIGN FOR GENERAL TRADE

# **CORPORATE TRIP**









### **E-COMMERCE**



- We have a dedicated E-commerce team consist of 5 members including 1 Manager and 4 Executives.
- We have our Official Store in two largest e-commerce platforms, Shopee & Lazada in Malaysia
- Our products are also available in Grab Mart, Food Panda, PG Mall, and Latto.

## **EXHIBITIONS**











## **EXHIBITIONS**









## **MEDIA COVERAGE**













**COVERAGE FROM MEDIA AGENCIES** 

## **MEMBERSHIP**







### **GET IN TOUCH**



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